

TEMPLATE · COMPARISON

Quote comparison worksheet

Three contractor quotes will look unintelligibly different on first read. This worksheet translates them into one shape so you can compare apples to apples.

§ I. CONTRACTOR IDENTIFICATION

ROW	CONTRACTOR A	CONTRACTOR B	CONTRACTOR C
Company name			
Years in business			
WSIB + insurance verified?			
License / permit handling			
Footing depth (in/ft)			
Joist size & spacing			
Decking material + grade			
Railing material + per-ft rate			
Stairs — number + per-step rate			
Demolition included? (\$)			
Permit included? (\$)			
HST included or extra?			
Deposit %			
Payment milestones			
Construction Act holdback?			
Warranty — years on framing			
Warranty — years on decking			
Return-visit policy			
Start date / lead time			
TOTAL PROJECT (CAD)			

§ II. COMPARE IN THIS ORDER

- Footings (depth, hardware) — biggest predictor of 20-year durability
- Framing (joist size + spacing) — affects bounce and feel underfoot
- Decking material — biggest line-item cost difference
- Railing — usually the biggest per-foot price variance between quotes

Demolition — the most commonly omitted line; quotes that exclude it look artificially cheap